

## Executive Search – Legal and Company Secretarial Practice

Enabling Clients to Attract and Retain Outstanding Talent

### About the Harvey Nash Group

Established in 1988, Harvey Nash is a global professional Executive Search recruitment consultancy and IT outsourcing service provider. We operate from 36 offices throughout the USA, Europe and Asia and provide clients with a global service with the advantages of a boutique firm. Our deep industry knowledge and extensive network of contacts repeatedly deliver outstanding people who make a major difference to the performance of the clients' organisations. Our consultants are industry experts who will invest considerable time in understanding and influencing your requirements to ensure the maximum opportunity to make a positive contribution with every new appointment is achieved.

### The Legal Practice has broad capability in sectors including

- Private Practice Law Firms
- Life Sciences
- Marketing Services
- Business Services
- Technology
- Professional Services
- Financial Services
- Industry
- Consumer
- Retail
- Government & Public Services
- Utilities, Oil & Gas

### Private Practice Law Firms

The Legal Practice handles the appointments of senior associates, Partners and Heads of Group as well as recruiting legal teams to allow firms to make a strategic instrumental progression into a new revenue stream or territory. The legal team has expertise in the following sectors:

- Corporate Finance / Private Equity
- Banking and Finance
- Arbitration / Litigation
- TMT
- Real Estate
- Energy, Oil & Gas and Utilities
- Private Client
- Employment
- Construction
- Projects

### Functional Roles

The Legal Practice also identifies the top talent for corporate functions including HR, finance, IT and general management, not only locally but internationally. The practice has a strong track record of successfully placing commercial individuals from outside the legal sector into functional roles within law firms. The team is able to apply their expertise and knowledge to the changing demands of law firms.

Our interim management division has extensive expertise in resourcing for the corporate functions of private practice laws firms, providing short term solutions for organisations experiencing change or short fall in immediate resources.

### In-house Roles

Based on our extensive experience searching for talented lawyers, we can source the best candidates available, whether through search or advertising. We offer guidance on recruiting for a range of roles from Legal Directors and Senior Counsel to Company Secretaries and, across a range of industry sectors illustrated above, often where a unique combination of in depth legal skills, sector expertise and management potential is required.

**Assignments undertaken by the members of the team include:-**

- Legal Director (Capital Markets / Compliance) for Major US Investment Bank
- Private Equity partner US law firm to UK law firm
- Arbitration / Litigation partner UK law firm to US law firm
- Head of IT / IP for UK law firm
- Legal Director FTSE 100
- COO regional commercial law firm
- CIO US law Firm
- Interim FD US law firm
- FD of major US firm
- General Counsel for a major corporate, Sweden
- Private Client partner for US law firm in New York
- Real Estate partner for law firm in Edinburgh
- In-house counsel for a leading consulting firm, Frankfurt
- Head of Private Client UK law firm
- Legal Counsel – Global technology company, Sweden

**Key members of the team****Sarah Baxter LLB (Hons), MREC**

Sarah is the Head of the Legal & Company Secretarial Practice. After training with a high net worth private client firm in London, she qualified as a lawyer in 1994. She joined Harvey Nash with over eleven years in legal recruitment, working in London, New York, Hong Kong and Scotland. Sarah has successfully completed assignments for senior lawyers both nationally and internationally and she has a deep understanding of the importance of recruiting lawyers who think commercially but also possess the required technical competencies. Sarah's clients include UK (both London and Regional), US and International law firms and Corporates / Financial Institutions and she has worked strategically with both General Counsels and Managing Partners.

**Tatyana Petrova MBA, MCFI**

Tatyana is an Associate Consultant with fourteen years experience working in management consultancies in the UK and overseas. Tatyana's sectorial experience includes professional and legal services, industrial manufacturing, mining, and energy & utilities. Her recent assignments cover a number of Corporate Finance roles for private firms; a Senior Partner specialising in Energy and a number of Senior Associates specialising in Oil and Gas. Tatyana speaks Russian (native), English and Polish and specialises in recruitment for legal roles for both corporates and international firms at strategic level.

**Christoffer Lindblad, LLM**

Christoffer, a qualified lawyer, is a Senior Consultant at Alumni in Sweden which is part of the Harvey Nash Group. In 1999 Christoffer joined Sweden's largest law firm, Mannheimer Swartling, focusing on M&A and banking and finance. After a spell with the Ericsson Group as an in-house lawyer, reporting to the Global Chief Legal Officer, Christoffer actively pursued a career within talent management where he, amongst others, served as Vice President HR at one of the largest publicly listed corporations in the Nordic Region, Fortum Corporation. Christoffer now specialises in the European market, particularly Scandinavia where he works primarily with in-house clients. He has worked strategically with Senior Counsel and management at some of the world's leading organisations.

To find out more please contact:

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